

Gianni D'Errico

Nationality: Italian

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WORK EXPERIENCE

11.2022 - current: **Head of Project management Office** – *Toscana Life Sciences Foundation; Siena (IT)*

07.2018 – 11.2022: **International and Strategic Project Officer** – *Toscana Life Sciences Foundation; Siena (IT)*

I have developed & executed business plans for big cpharma and SMEs in the health and biotech sector with a strategic impact on their growth and on the society. Developed and implemented master agreements with academic and industrial KOLs.

I understand partners' needs and I curate long-term client relations at all levels within Key organizations.

I determine expected returns and its indexes for the investment projects carried out, encompassing estimates of market potential, and necessary investments to successfully engage leading strategic accounts.

I am responsible for negotiations of collaboration terms for international collaboration.

Development, execution and monitoring of complex health research and innovation projects (primarily on Translational cancer research and Personalised medicine). Overall responsibility of projects budgets, grants and reporting to the policy makers.

Formulation of policy recommendation on health strategic priorities through technical dialogue with academics, industry and decision maker to remove barriers to the uptake of research and innovation at regional and national level.

Chief author of policy brief for the regional ministry and policy makers at regional and European level on Health related issues.

Corresponding author of different scientific papers on personalised medicine for peer reviewed journals on prospective strategies to be undertaken at cross regional level.

Development of investment strategies in health topics such as Personalised Medicine, Cancer care and Rare Diseases.

Development and monitoring of interregional programmes for health research and policy development.

Non paid positions:

- Vice-Chair of the International Consortium on Personalised Medicine
- International Coordinator of the European Oncology Network (lead by Tuscany Oncology Network - ISPRO and Madrid Oncology Network -ROM)

09.2021 – Current: **External reviewer for coordination and strategic project**, European Commission - *Bruxelles (BE)*

External independent reviewer for international coordination and strategic projects on digital and personalised healthcare.

08.2015– 06.2018: **Health Research Programme Manager**– *Fondazione Regionale per la Ricerca Biomedica, Milan (IT)*

Design development and execution of research and Innovation Transnational research funding and policy programmes responding to regional health care needs.

Development of cross regional collaboration at ministry level for analysis, editing and monitoring of health policies (ageing society, sustainability of healthcare systems).

Chief coordinator of international and interdisciplinary healthcare policy project

Interdisciplinary group lead for the development of Gender and Inclusion Equality Plan among research funding organisations in 6 different European Member States.

05.2013 – 06.2015: **Innovation Project manager – Tiko Pro d.o.o**, *Ljubljana, Maribor, Zagreb (SI, HR)*

I co-developed, managed and monitored multiple Research and Innovation projects with a particular focus on health care. Among the industrial and academic partners I have been honoured to work with Sandoz, Novartis, Karlsruhe Institute of Technology as a seconded innovation consultant.

I developed policy strategy for the University of Maribor in the health research field.

In cooperation with the Slovenian Intellectual Property Office and University of Maribor I have organised a series of workshops for spreading the innovation management process to maximise the exploitation of IP Rights within collaborative innovation projects.

01.2012 – 05.2012: **Junior Consultant** – *European Consulting Brussels, Bruxelles (BE)*

Monitored the financial and operational aspects of the \$5M worth project, as well as the timely preparation of periodic and final reports to the European commission. Monitored progress of multiple health projects through regular tracking of milestones and timelines. I Coordinated and ran the scientific team meetings and the project steering committee meetings.

FORMAL EDUCATION AND CONTINUOUS TRAINING

- 2019-2021, **Executive Master of Business Administration (EMBA)** – Bologna Business School – Alma Mater Studiorum Bologna
- 2015, **Summer School in Intellectual Property Management** – University of Bonn
- 2011-2012: **post graduate master's degree in Project Management and Internationalisation of**

Enterprises – Italian Society for the International Organisations (SIOI), Rome

- 2011, **Master Degree in International Relations and diplomatic affairs** – University of Napoli Federico II
- 2008: **Bachelor degree in Political Sciences | Curriculum in International Relations-** University of Napoli Federico II

LANGUAGE

Mother tongue: Italian

Other language(s): English: (Proficient) – French (Intermediate) ; Slovenian (beginner)

Certificates:

- 2014: Academic English – University of Maribor
- 2013: First Certificate in English – University college of Dublin

PUBBLICATIONS

- **Towards a European health research and innovation cloud.** DOI: <https://doi.org/10.1186/s13073-020-0713-z>
- **The evolution of personalised medicine and the pivotal role of European regions in its implementation.** DOI: <https://doi.org/10.2217/pme-2020-0115>
- **Sino-European science and technology collaboration on personalized medicine: overview, trends and future perspectives** DOI: doi: 10.2217/pme-2021-0030
- **Interregional cooperation for a fast and deep uptake of personalised health.** DOI: 10.5604/01.3001.0013.5497
- **Health technologies and Smart & Integrated care.** DOI: 10.5604/01.3001.0013.7569

EUROPEAN PROJECTS DEVELOPED AND CURRENTLY COORDINATED

- **MammoScreen:** innovative and safe microwave-based imaging technology to make breast cancer screening more accurate, inclusive and female-friendly
- **ERA-NET TRANSCAN 3:** Sustained collaboration of national and regional programmes in cancer research
- **Regions4PerMed:** Interregional coordination for a fast and deep uptake of personalised health
- **SINO-EU PerMed:** Coordination between China and Europe on Personalised Medicine
- **Era-PerMed:** Era-Net on Personalised Medicine
- **Born2GetThere:** Implementation of early detection and early intervention service

delivery in infants at risk for cerebral palsy to promote infants' psychomotor development and maternal health.

INVITED SPEAKER

- 14 February 2023: Bamberg Health Europe Rare Disease Summit
- 20 June 2022: ICPeMed Workshop on Health Economics
- 30 November 2021: Sino-European health week
- 16 February 2021: coaching for LIFE SCIENCES students - University of Siena
- 14 September 2020: coaching for LIFE SCIENCES students -University of Siena
- 22 September 2019: European Research and Innovations days - Bruxelles
- 28 November 2018: International Congress on Personalised Medicine - Milan
- 27-30 November: 2017 International Congress on Personalised Medicine - Belfast
- 24-25 November: European Precision Medicine Conference - Vienna
- 12 September: NETVAL summer school: The role of technological districts in the exploitation of health technologies - Lecce
- 7 July 2017: Italian Ministry of health. The European Research Area: focus on European Research Area (ERA) funding networks - Rome
- 30 June 2017: - European Conference on Research and Innovation in Life Sciences - Barcelona
- 26-27 June 2017: International workshop on Personalised Medicine Research - Milan
- 4,5 May 2017: European Commission: The contribution of EU regions to Health Research and Innovation - Bruxelles
- December 2016: National association of Engineers: Conference H2020: from the tools to creation and dissemination of innovative processes - Milan
- March-May 2015: University of Maribor - Innovation management processes under Horizon 2020 - Maribor

STRONG SKILLS

- Project and grant Management, Public policy, policy and scientific writing, Health and Care Research& Innovation, Stakeholders and shareholders engagement; Policy development; International networks; Project management, Business and health innovation strategy.

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Date: 23.02.2023

Signature: **Gianni D'Errico**